

# **WOSB Sole Source Contracting**

# **Overview**

ow Contracting Officers have the ability to perform Sole Source acquisitions with a Women-Owned Small Business (WOSB) due to the addition of FAR 19.1506. Under FAR 19.1506, a Contracting Officer generally must consider a WOSB or Economically Disadvantaged WOSB (EDWOSB), Sole Source award before considering small business set-asides. Sole Source authority provides Contracting Officers the ability to procure services in a streamlined and shortened timeframe.

#### **BENEFITS**

The WOSB Sole Source authority provides agencies many procurement benefits:

**Streamlined acquisition** – Eliminates the time-consuming process of developing a detailed RFP, posting the solicitation, awaiting contractor responses, and evaluating all submissions while mitigating potential protests.

**Reduced decision cycle** – Time required to award a WOSB sole source contract is usually within days, not months.

**Decreased administrative costs –** Procurement process and time are reduced to a minimum.

**Prices reflecting the best value –** Agency negotiates with the firm directly to obtain the best value.

**WOSB small business credits** – Agency obtains credit for promoting WOSB small business participation.

The WOSB Sole Source Authority is a great new tool in the Contracting Officer's toolkit to acquire necessary services and solutions in a streamlined fashion.

## **WOSB NAICS CODES:**

WOSB Sole Sources are permitted in <u>substantially</u> underrepresented NAICS codes, as defined by SBA. Those typically used for *Chevo*'s services include:

## MANAGEMENT, SCIENTIFIC, AND TECHNICAL CONSULTING SERVICES:

- 541611
- 541618
- 541612541613
- 541620541690
- 541614

# COMPUTER SYSTEMS DESIGN AND RELATED SERVICES:

- 541511
- 541513
- 541512
- 541519

# OTHER ACCOUNTING SERVICES:

• 541219

### OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES:

• 541990

## **OTHER SUPPORT SERVICES:**

• 561990

See <u>SBA.gov/WOSB</u> for the complete list of WOSB NAICS codes.

#### THE SOLE SOURCE PROCESS

The WOSB Sole Source process follows the same rules as Service Disabled Veteran-Owned Small Business (SDVOSB) or HUBZone Sole Sources:

- 1. The agency's Program or Project manager authors a statement of work and prepares a government cost estimate.
- 2. The Contracting Officer or Specialist selects an appropriate NAICS code and allocates funds.
- 3. The Contracting Officer or Specialist confirms the utilized NAICS code is on the list of substantially underrepresented federal procurement NAICS codes. (See front panel.)
- 4. The Contracting Officer or Specialist does not have a reasonable expectation that offers would be received from two or more WOSBs, if a competitive procurement was issued.
- 5. The Contracting Officer or Specialist confirms the total contract value (including all optional services and optional contract periods) does not exceed \$4 million.
- 6. The agency chooses Chevo Consulting, LLC to perform the work.
- 7. The Contracting Officer or Specialist confirms that Chevo Consulting, LLC is a WOSB for the selected NAICS code by reviewing SAM.gov.
- 8. The Contracting Officer or Specialist confirms that Chevo Consulting, LLC is a responsible contractor with respect to performance.
- 9. The Contracting Officer or Specialist submits the statement of work and request for quotation to Chevo Consulting, LLC. The prepared contract documents must include the following statement: "Request procurement be made pursuant to the Small Business Act 15 U.S.C. 637(a) and in accordance with FAR 19.1506"
- 10. Chevo Consulting, LLC submits its quotation to the agency.
- 11. The agency evaluates the quotation and confirms the award can be made at a fair and reasonable price.

**Chevo** will work with agencies to facilitate the WOSB Sole Source process.

# CHEVO PRIME CONTRACT VEHICLES

#### **GSA OASIS SB**

Pool 1: GS00Q14OADS111
Pool 2: 47QRAD18D0009

**GSA PSS** 

47QRAA18D007N

GSA IT Schedule 70 GS-35-0112R

IRS IT-EPMSS BPA 2032H5-19-A-00021

**DHS OBIM BPA**70RNPP19A00000002

DOI IT Advisory BPA 140D0421A0005

#### **ABOUT CHEVO**

Chevo Consulting, LLC (*Chevo*), is a Women-Owned Small Business (WOSB) that helps *ch*ange and *evo*lve federal agencies, their portfolios, and programs through practical implementation of unbiased advice. We are trusted advisors and practitioners in strategic, portfolio, program/project, and financial management.

Find out more about *Chevo* and WOSB Sole Source Authority by contacting us at Info@ChevoConsulting.com.

#### Learn More

www.SBA.gov/WOSB www.ChevoConsulting.com/WOSB

### **CONTACT US**

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